

## IBISWorld for Business Valuation

“It streamlines our report requirements by providing a one-stop resource for industry analysis, and also helps get staff up to speed on an industry we may not have done much work in previously.”

Value Advisor  
Associates

IBISWorld provides industry intelligence that analyses the performances of 700+ Australian industries.

Each industry report provides the most detailed performance data and analysis on the market, including supply chain information, forecasts, risk scores, operating strengths and weaknesses, analysis of external drivers, major player market strategies, and industry profit and cost benchmarks.

Our report titles are based on the 4-digit level of the Australian New Zealand Standard Industry Classification.

IBISWorld is an online industry solution. Reports are updated up to four times per year, and are available in three user-preferred lengths: four-page iExpert Summaries, Industry Reports of 40 pages and 20-page Risk Rating Reports. Our strategic database covers all reports to give you a bird’s-eye view of the economy. Report data and analysis can be downloaded as value-added content for your presentations.

IBISWorld’s extensive report collection has the answers that cut hours from first-stage project research, help you identify and win new business, and deliver client-relevant messages that strengthen existing relationships.

Whether completing a valuation to buy or sell a company, or for an ESOP, fairness opinion or for litigation, we can help. IBISWorld’s 700 Australian industry reports equip you with the data and analysis to make more accurate valuations, faster.

### Breadth of Collection

Your next client could come from one of 700 industries. IBISWorld covers them

IBISWorld data and analysis address six of the 14 factors affecting business value used in many valuation models

all. We also have the largest collection of supply chain information on the market.

Our format is consistent and easy to transplant into your valuation reports.

Archived reports are available to research industry conditions at a historical point in time.

### Competitive Pricing

No one provides this level of industry information at this price. And if we can help you gain just one referral valuation over the next 12 months, we will pay for ourselves.

### Time Savings

IBISWorld can save you up to five hours when compiling the industry information section of your valuation, and save you up to two days on niche industries.

Without IBISWorld data and insight, you are left looking for a needle in a haystack online – relying on partisan, incomplete or out-of-date sources.

### Accurate Analysis

IBISWorld helps valuation firms grow by strengthening referral relationships. Once lawyers, business brokers, private equity, consultants and others find you can handle any industry, they will work with you more exclusively.

IBISWorld is a trusted data source with hundreds of valuation, CPA and banking clients.

### Selected Clients

Smart Valuations  
Endeavour Capital  
Surety Valuations  
Walshe & Monaghan  
Enterprise Elements