

## IBISWorld for Private Equity

“IBISWorld reports allow us to identify M&A prospects, and give us greater insight and depth of knowledge into the industries we’re looking at.”

Daiwa Capital  
Markets

IBISWorld provides industry intelligence that analyses the performances of 700+ Australian industries.

Each industry report provides the most detailed performance data and analysis on the market, including supply chain information, forecasts, risk scores, operating strengths and weaknesses, analysis of external drivers, major player market strategies, and industry profit and cost benchmarks.

Our report titles are based on the four-digit level of the Australian New Zealand Standard Industry Classification.

IBISWorld is an online industry solution. Reports are updated up to four times per year, and are available in three user-preferred lengths: four-page iExpert Summaries, Industry Reports of 40 pages and 20-page Risk Rating Reports. Our strategic database covers all reports to give you a bird’s-eye view of the economy. Report data and analysis can be downloaded as value-added content for your presentations.

IBISWorld’s extensive report collection has the answers that cut hours from first-stage project research, help you identify and win new business, and deliver client-relevant messages that strengthen existing relationships.

Whether providing venture, growth or mezzanine capital, acquiring a business, or dealing with distressed assets, IBISWorld has the answers that help you determine if the deal will move forward to expensive deep-dive reports.

### Time Savings

Save an average of four to five hours on industry research, and export data and analysis into your reports and proprietary models for further analysis.

### Breadth of Collection

Use the largest collection of supply chain information to get the complete picture of a firm’s business environment. No industry operates in isolation – it is part of a chain where each link has different risks and opportunities.

### Meeting Preparation

Before meeting a target, get up to speed on industry jargon and know the data, analysis and trends that matter. Part of our content is presented as negotiation-situation Q&A that allows you to gauge the strategic position of a prospect.

### Portfolio Monitoring

Manage the risks to your current investment portfolio and identify industries that bring new business. Our Risk model provides early warning of changing risk and stress-testing capabilities that allow you to monitor the impact of changing external variables on your overall investment portfolio.

### Independent Research

Don’t look for a needle in a haystack online, or rely on partisan, incomplete or out-of-date sources. Provide partners with independent and unbiased industry data. Go to IBISWorld.

### Select Clients

Baring Private Equity Asia  
Pacific Equity Partners  
Crescent Capital Partners  
Archer Capital  
IFM Investors